

ADILAS TODAY

A working business.
A deep platform.
An opportunity to grow.

For more than two decades, Adilas has developed an interconnected business platform connecting operations, transactions, data, and accounting.



ESTABLISHED

Operating as Adilas since 2008.
 Development roots to 2001.



WORKING

Paying customers, recurring revenue, established infrastructure.



BROAD

Business operations, accounting, workflows, integrations, APIs, automation, and AI.



ADAPTABLE

Configurable for different businesses, industries, and opportunities.

THE NEXT STAGE

For years, Adilas focused on:

Can we build what the business needs?



Today, the question is:

How do we make what we've built easier to understand, use, sell, and scale?

UNDERSTAND

USE

SELL

SCALE

FINANCIAL HISTORY & CURRENT POSITION

An established business with a long operating history.


\$10.8M+

Historical Sales


43K+

Invoices

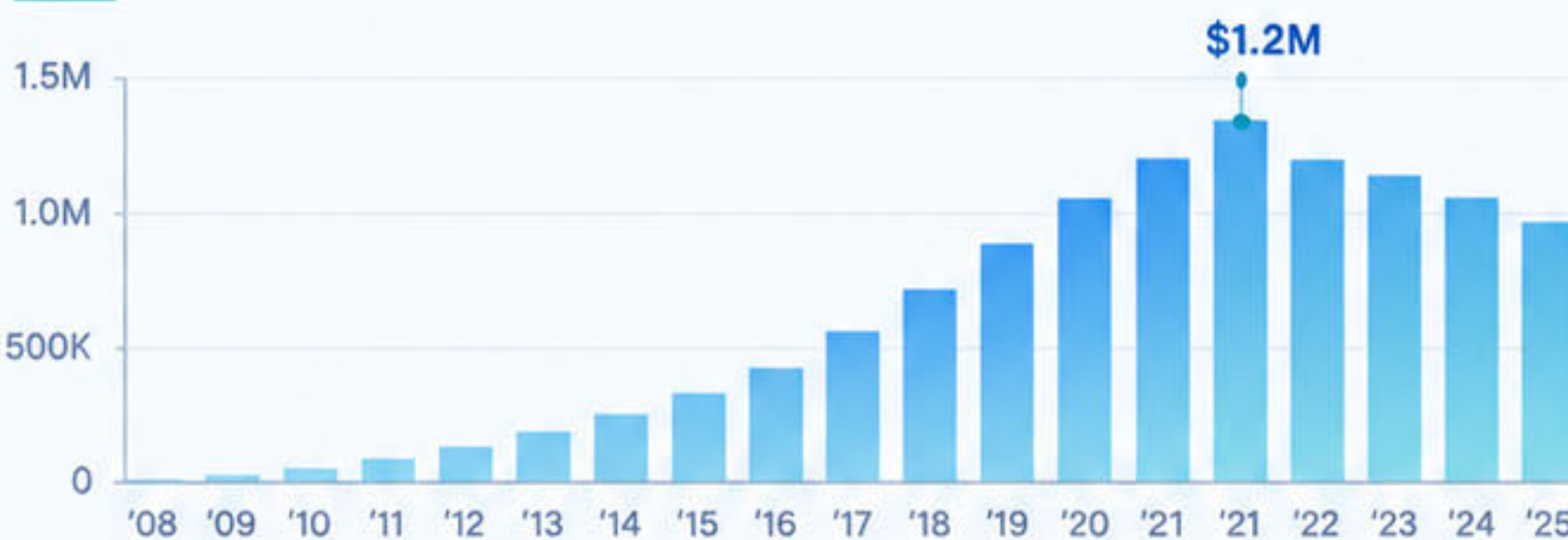

~860

Customers Served


\$50K–\$65K

Monthly Recurring Revenue

REVENUE HISTORY — 2008–2025



2026 YTD — THROUGH AUGUST 31

Revenue	~\$500K
Gross Profit	~\$490K
Operating Expenses	~\$420K
Net Profit	~\$70K

Adilas grew from approximately \$17K in annual revenue in 2008 to approximately \$1.2M in 2021, largely through product development, customer relationships, referrals, and reinvestment.

Recent years included restructuring, changing customer relationships, constrained capacity, and a greater emphasis on stabilizing and strengthening the business.


18+ Years

Operating as Adilas


25+ Years

Product Development


Long-Term Customers

Multiple 15+ Year Relationships


\$100K+

Lifetime Customers (Multiple)

STABLE • PROFITABLE • REBUILDING


THE OPPORTUNITY & BOTTLENECK

The product has grown. Now the organization needs to catch up.

A small, flexible team built a product much broader than the size of the organization might suggest.

CURRENT CYCLE

A recurring cycle that limits our progress.



WHERE WE ARE HEADING

With the right capitalization, we can focus and scale.



GROWTH

Expand sales
Increase market reach
Strengthen partnerships



RETENTION & EDUCATION

Better customer onboarding
More training and resources
Long-term relationships



PRODUCT DEVELOPMENT

Focused development
Enhanced user experience
Scalable infrastructure



ADMIN & FINANCE

Right people in key roles
Clear planning and process
Sustainable growth



RIGHT PEOPLE → RIGHT ROLES → RESOURCES → FOCUSED EXECUTION

With the right capitalization, Adilas can move from reactive to intentional, turning opportunity into completed products and long-term growth.

THE PLAN

The right capitalization to accelerate a proven product into a larger market.

Focused investment. Greater impact. A scalable future.

\$2M+

MINIMUM
CAPITALIZATION

Provides the resources to execute our 24-month plan and position Adilas for long-term growth.



COMPANY

Strengthen the Foundation

- Key roles and team capacity
- Operational efficiency
- Sales and partner support
- Systems and processes



PRODUCT

Expand and Refine

- Complete core functionality
- Enhance user experience
- Expand industry solutions
- Accelerate AI and automation



MARKET

Increase Reach and Adoption

- Targeted industries and niches
- Channel and partner development
- Marketing and brand awareness
- Community and ecosystem growth

24-MONTH TRANSITION PLAN

1

FOUNDATION

Months 1–6

- Team and resources
- Core completion
- Initial market focus

2

EXPANSION

Months 7–12

- Product enhancements
- Industry adaptations
- Sales and partner growth

3

ACCELERATION

Months 13–18

- Broader market reach
- Increased adoption
- Operational scale

4

SUSTAINABLE GROWTH

Months 19–24

- Growing revenue
- Stronger market position
- Long-term opportunities

INVEST TODAY.
A STRONGER TOMORROW.

THE CHANGE

From a working prototype to a long-term growth platform.

With the right capitalization, we can accelerate our progress and expand our impact.

 TODAY A Solid Foundation	 WITH CAPITAL Accelerate Our Progress	 NEXT STAGE A Larger Impact
Many roles	Dependable capacity	Clear ownership
Concentrated knowledge	Document & distribute	Reduced dependency
Interrupted development	Protected capacity	Consistent execution
Referral-driven sales	Growth process	Repeatable Growth
Natural retention	Customer success	Intentional Retention
Competing opportunities	Prioritize & finish	Reach the market
Reactive funding	Budgets & runway	Proactive decisions



The goal is not to finish Adilas in 24 months.

The goal is to build an organization that can keep finishing things.

THE ASK

The right investment to accelerate **what's next.**

Fuel the next phase. Build a stronger Adilas.



\$2M
INVESTMENT

We are seeking a minimum investment of \$2 million to accelerate product development, expand operations, and grow market reach.



20%
OWNERSHIP

We are offering up to 20% equity in Adilas for the initial investment, with terms to be discussed based on structure and participation.



\$10M
COMPANY VALUATION
BASIS FOR INVESTMENT

The investment is based on a \$10 million pre-money valuation of Adilas, reflecting our current assets, technology, customer base, and future potential.

A stronger Adilas. A bigger impact.

Together, we can accelerate growth and bring greater value to our customers, partners, and the industries we serve.

THE OPPORTUNITY

One platform. Many ways to create value.

The same underlying platform can support many different commercial products and experiences.



EXISTING CAPABILITY

A broad, interconnected foundation already exists.

Core functionality
Proven platform
Real customers
Room to grow



COMMERCIALIZATION

Package and present that capability for specific opportunities.

Focused solutions
Flexible deployment
Strategic partnerships
Multiple go-to-market paths



CUSTOMER VALUE

Create useful solutions, relationships, and recurring revenue.

Solve real problems
Increase operational maturity
Long-term relationships
Sustainable growth

MANY COMMERCIALIZATION PATHS



Industry
Solutions



Strategic
Partnerships



Enterprise &
Integrations



AI, APIs &
Automation



Next-Generation
Products



Education, Services
& Ecosystem

CAPITAL CREATES CHOICES. DISCIPLINE DETERMINES WHICH CHOICES WE PURSUE.

The breadth of opportunity does not mean Adilas should pursue everything at once.



INVEST IN ADILAS
The company.



INVEST WITH ADILAS
A commercial opportunity.



STRATEGIC COMBINATION
Both.

We want to find the right people, capital, and relationships for the right opportunities.