Calvin called to talk with me… on 8/5/20. Below are some of the key points that we talked about. This was dealing with putting adilas into a trust.

Calvin was calling to talk about some of the question on the adilas as a trust document. We talked about custom software and following the client dollars and money. We also talked about quality software and the value that brings. The conversation went into some politics and how often the politics tend to win out. Sad but true. Next, we talked about maintaining enough control and watching the back door (say you open things up too much, you have to then watch the back door).

We also talked about people errors, compliant issues, underlying and alternate plans of individuals and groups, and eventually cause and effect decisions and then the trickle down based on those decisions. Calvin recommended that we build in some checks and balances. We also talked about analogy of rowing a boat in a lake without any landmarks. Without the landmarks, you don't know if you are going in the right direction. We were relating this to goals and focused approaches.

As a fun story, Calvin and I talked about a raft flipping over and one of his sons getting caught under the boat. He couldn't get out without help. We talked about picking a single direction and trying to get out based on that single direction. Sometimes we over think it and second guess ourselves and virtually go in circles vs picking a direction and going for it.